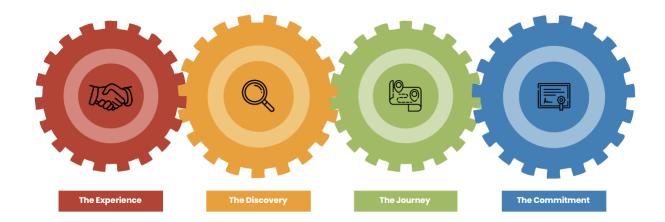
THE GEARS OF GROWTH



"THE EXPERIENCE"

- Guest first encounters the parking ministry greeters.
- 2. Guest dropped off at the front doors of the church and are proactively engaged at the golf cart by door greeters.
- 3. Door greeters usher guests from the portico to the Information Center where they are proactively engaged and welcomed upon entry into the foyer by Information Center greeters and encouraged to fill out a visitor card.
- Guest then escorted into the Worship Center by the mobile greeting staff and introduced to an usher at the door for seating. If (See 5a-5c if guest has children).
 - a. If the guest has children, a mobile greeter should walk the parent and child down to the KidsZone or Nursery. (Parent should be instructed by Kids Zone front desk to fill out a connection form on behalf of their child).
 - b. Children are then checked in and escorted to their class by Kids Zone staff. ⁴
 - c. Parent escorted from the Kids Zone into the Worship Center by the mobile greeting staff and be introduced to an usher at the door for seating.
- Section leaders activated to greet guests in the sanctuary. (I.e. give personal invitation to the Welcome Center and follow up at the end of service to escort them).
- 6. Pre-Service Virtual Announcement.
- 7. Worship Service &
- Opportunity for congregation to greet guests during the worship service. Second opportunity for section leaders to identify and greet guests.
- Prayer Partner teams are called forward to the altar. (This is an opportunity for Prayer Partners to offer a bible study). Partners not at the altar are conscious to look out for guests in their seats and invite them to pray.
- 10. Welcome Center set-up team heads to the Welcome Center right at altar call to prepare snacks and the room to receive guests.
- 11. After service, the section leaders try to escort guests that they met pre-service to the Welcome Center.
- Welcome Center Team greets the guests, chat/make introductions, give gift, invite to the NEXT Reception, offer Discovery bible study and ministry materials. Offer second opportunity to complete a Connection Card in case it was not done pre-service. *

13. END OF INITIAL EXPERIENCE FOLLOW-UP CARE BEGINS

- 14. Each ministry team responsible for turning in their connection cards and discovery sign ups to the office.
- 15. Office enters guest information from contact card into the main database.
- 16. Office will send or email welcome letter which includes another offer of a bible study the week after their initial experience.
- 17. Every local adult visitor gets placed into the ESC Care Group.
- 18. Assign follow up calls.
- 19. END OF "THE EXPERIENCE"

* "THE EXPERIENCE" is made possible by 16 cogs working in sync transferring momentum one to another to minister to the guests need to connect with church physically and with God spiritually. The aim of each cog should be

to make a fresh connection with our guest and take care to organically gather attributes about them that can be given to the office to assist in identifying connection opportunities between them and the ministries/people of CLC during the follow up process.



Includes Follow-Up Care and the Discovery Class

Continuation from the last step of "THE EXPERIENCE" ... "Assign follow up calls".

1. GUESTS WHO OPTED IN TO BIBLE STUDY

- 2. Guests who opt into bible study are matched up with a Bible Study teacher based on attributes and demographic similarities. *
- 3. One week after matching, follow up on status of bible study to ensure that teacher/student contact has been made.
- 4. Each month, follow up with teacher on status of bible study until completed or aborted.
- 5. BIBLE STUDY COMPLETED
- 6. Office will print up a certificate for presentation on the first Sunday of the following month.
- 7. SUCCESSFUL END OF "THE DISCOVERY"

1. BIBLE STUDY DROPPED

- 2. Student declines to continue with bible study.
- 3. Monitor ESC activity and other indicators to look for an opportunity to reengage student regarding bible study.
- 4. UNSUCCESSFUL END OF "THE DISCOVERY"

5. GUESTS WHO DID NOT OPT IN TO BIBLE STUDY

- 6. Use the ESC care group to stay engaged with them and monitor their activity as an indication of their status.
- 7. Connect with contacts of the individual including altar counselors, hosts of the guest, appropriate ministry leads to keep a connection with them.

"THE JOURNEY"

Includes the Journey, Membership Invitations Covenant Interview

Continuation from the last step of "THE DISCOVERY" ... "Connect with contacts of the individual...".

- 1. STUDENT HAS RECEIVED THE HOLY GHOST
- Student invited to take the Journey Class.

- 3. Student begins module 101 (Salvation). 🖑
 - a. STUDENT DROPS OUT OF THE JOURNEY AT MODULE 101.
 - b. Sis. Beth will follow-up to find out why they dropped out.
 - c. Advise Pastor Sean to set up a meeting between student and staff.
- 4. Student completes module 101 (Salvation) and is invited to become a General Member.
- 5. Student begins module 201 (Spiritual Maturity).
 - a. STUDENT DROPS OUT OF THE JOURNEY AT MODULE 201.
 - b. Sis. Beth will follow-up to find out why they dropped out.
 - c. Advise Pastor Sean to set up a meeting between student and staff.
- 6. Student completes 201 (Spiritual Maturity) and is given the opportunity to become a Community Member contingent upon faithful tithe paying.
- 7. Student begins 301(Oneness of God), 401 (Holiness), and 501 (Evangelism) &
 - a. STUDENT DROPS OUT OF THE JOURNEY BETWEEN MODULES 301-501.
 - b. Sis. Beth will follow-up to find out why they dropped out.
 - c. Advise Pastor Sean setup a meeting between student and staff.
- 8. Student completes 301(Oneness of God), 401 (Holiness), and 501 (Evangelism) and is given the opportunity to become a Covenant Member by appointment only.
- 9. Student has Covenant interview. 🖨

1. STUDENT HAS NOT RECEIVED THE HOLY GHOST

 Invite them to Search for Truth. Monitor spiritual growth of individual, prompt ministry leaders to seek opportunities to encourage them to move forward in their walk with God. *

3. STUDENT STILL HAS NOT RECEIVED THE HOLY GHOST

 Continue to monitor spiritual growth of individual, prompt ministry leaders to seek opportunities to encourage them to take a step. Pastor Sean will connect with them for a 1-on-1.

"THE COMMITMENT"

Includes the Journey, Membership Invitations Covenant Interview

Continuation from the last step of "THE JOURNEY" ... "Student has Covenant interview...".

- 1. COVENANT INTERVIEW SUCCESSFUL
- 2. During the covenant interview student is given a ministry booklet with a volunteer central form and asked to pray about where they'd like to plug in.
- 3. Sis. Beth will print up a certificate for presentation on the first Sunday of the following month.

- 4. Member is invited to meet with Volunteer Central staff to see where they fit best and informed that their ministry application will be reviewed for approval.
- Once the volunteer application is approved, ministry leaders are notified that a new covenant member has signed up for their ministry and asked to contact them for training and scheduling.
- 6. Within 30 days, the office confirms with ministry leads that the new covenant member is involved in a ministry.
- 7. END OF SUCCESSFUL ASSIMILATION

1. COVENANT INTERVIEW UNSUCCESSFUL

- 2. Either staff or student determine that they are not ready to make the commitment.
 - a. STUDENT AGREES TO CONTINUE PRAYING AND STUDYING
 - b. Follow-Up made after 1-3 months.
 - c. STUDENT SIMPLY DOES NOT WANT TO MAKE THE COMMITMENT
 - d. END OF ASSIMILATION UNTIL STUDENT IS READY TO MOVE FORWARD